# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

☑ QUARTERLY REPORT PURSUAN	T TO SECTION 13 OR 15(d) OF T	HE SECURITIES EXCHANGE ACT O	F 1934
For t	he quarterly period ended Jul or	y 2, 2022	
☐ TRANSITION REPORT PURSUAN	T TO SECTION 13 OR 15(d) OF T	HE SECURITIES EXCHANGE ACT O	F 1934
	ansition period from	38854 TM	
	TOOR BRAND t name of registrant as specified in	•	
North Carolina (State or other jurisdiction of incorporation or organization	on)	<b>83-2680248</b> (I.R.S. employer identification r	number)
	400 N. Elm Street Greensboro, North Carolina 2 (Address of principal executive office (336) 332-3400 istrant's telephone number, including a	es)	
Securities	registered pursuant to Section 12(	(b) of the Act:	
Title of each class  Common Stock, no par value	Trading symbol(s)  KTB	Name of each exchange New York Stoo	
Indicate by check mark whether the registrant (1) has filed all repo 12 months (or for such shorter period that the registrant was red Yes ☑ No □	rts required to be filed by Section 1	3 or 15(d) of the Securities Exchange	Act of 1934 during the preceding
Indicate by check mark whether the registrant has submitted ele (§232.405 of this chapter) during the preceding 12 months (or for s			
Indicate by check mark whether the registrant is a large accelerate company. See the definitions of "large accelerated filer," "accelerate			
Large accelerated filer $\square$ Accelerated filer $\square$ N If an emerging growth company, indicate by check mark if the refinancial accounting standards provided pursuant to Section 13(a)	on-accelerated filer □ gistrant has elected not to use th of the Exchange Act. □	Smaller reporting company ☐ ne extended transition period for company	Emerging growth company □ olying with any new or revised
Indicate by check mark whether the registrant is a shell company (a	as defined in Rule 12b-2 of the Exc	hange Act). Yes□ No ☑	
The number of shares of Common Stock of the registrant outstands	ng as of July 29, 2022 was55,385,0	024.	

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Consolidated Balance Sheets (Unaudited)

(In thousands, except share amounts)	June 2022	De	cember 2021	June 2021
ASSETS				
Current assets				
Cash and cash equivalents	\$ 145,296	\$	185,322	\$ 175,628
Accounts receivable, net	185,157		289,800	215,297
Inventories	537,900		362,957	403,249
Prepaid expenses and other current assets	89,171		72,579	82,127
Total current assets	957,524		910,658	876,301
Property, plant and equipment, net	101,994		105,155	109,487
Operating lease assets	44,271		54,950	63,036
Intangible assets, net	13,740		14,638	15,325
Goodwill	210,164		212,213	212,654
Other assets	215,455		235,410	241,042
TOTAL ASSETS	\$ 1,543,148	\$	1,533,024	\$ 1,517,845
LIABILITIES AND EQUITY				
Current liabilities				
Short-term borrowings	\$ 4,848	\$	249	\$ 918
Current portion of long-term debt	5,000		_	8,750
Accounts payable	281,391		214,204	198,697
Accrued liabilities	153,527		217,164	187,240
Operating lease liabilities, current	20,254		24,195	26,034
Total current liabilities	465,020		455,812	421,639
Operating lease liabilities, noncurrent	25,132		32,993	41,325
Other liabilities	86,839		104,764	118,733
Long-term debt	786,968		791,317	782,262
Commitments and contingencies				
Total liabilities	1,363,959		1,384,886	 1,363,959
Equity				
Preferred Stock, no par value; shares authorized, 90,000,000; no shares outstanding at June 2022, December 2021 and June 2021	_		_	_
Common Stock, no par value; shares authorized, 600,000,000; shares outstanding of 55,382,208 at June 2022; 56,381,466 at December 2021 and 57,631,974 at June 2021	_		_	_
Additional paid-in capital	232,041		218,259	198,776
Retained earnings	39,105		22,635	44,079
Accumulated other comprehensive loss	(91,957)		(92,756)	(88,969)
Total equity	179,189		148,138	153,886
TOTAL LIABILITIES AND EQUITY	\$ 1,543,148	\$	1,533,024	\$ 1,517,845

See accompanying notes to unaudited consolidated financial statements.

Consolidated Statements of Operations (Unaudited)

**Three Months Ended June** Six Months Ended June 2022 2022 2021 2021 (In thousands, except per share amounts) **Net revenues** \$ 613,572 490,765 1,293,315 1,142,527 Costs and operating expenses 346,608 264,641 721,730 615,823 Cost of goods sold Selling, general and administrative expenses 178,219 190,947 374,619 398,351 Total costs and operating expenses 524,827 455,588 1,096,349 1,014,174 Operating income 88,745 35,177 196,966 128,353 Interest expense (8,234) (7,641) (16,257) (19,432)Interest income 296 421 765 679 (2,746) (2,968) 45 Other (expense) income, net (397)Income before income taxes 78,061 28,002 178,506 109,203 Income taxes 16,066 4,365 35,701 21,103 \$ 61,995 \$ 142,805 88,100 Net income 23,637 Earnings per common share \$ 1.53 Basic 0.41 2.55 1.11 Diluted \$ 1.09 \$ 0.40 \$ 2.49 \$ 1.49 Weighted average shares outstanding Basic 55,740 57,612 56,031 57,478

56,711

59,356

See accompanying notes to unaudited consolidated financial statements.

Diluted

Kontoor Brands, Inc. Q2 FY22 Form 10-Q 4

59,129

57,315

KONTOOR BRANDS, INC.
Consolidated Statements of Comprehensive Income (Unaudited)

**Three Months Ended June** 

53,735

31,365

Six Months Ended June

143,604

93,938

(In thousands)	2022	2021	2022	2021
Net income	\$ 61,995	\$ 23,637	\$ 142,805	\$ 88,100
Other comprehensive (loss) income				
Net change in foreign currency translation	(13,274)	4,068	(16,889)	(3,014)
Net change in defined benefit pension plans	5	(11)	11	63
Net change in derivative financial instruments	5,009	3,671	17,677	8,789
Total other comprehensive (loss) income, net of related taxes	(8,260)	7,728	799	5,838

See accompanying notes to unaudited consolidated financial statements.

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Comprehensive income

KONTOOR BRANDS, INC. Consolidated Statements of Cash Flows (Unaudited)

Six Months Ended June

(In thousands)	2022	2021
OPERATING ACTIVITIES		
Net income	\$ 142,80	5 \$ 88,100
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	18,82	1 17,749
Stock-based compensation	12,47	20,660
Provision for doubtful accounts	30	8 783
Other	4,82	5,788
Changes in operating assets and liabilities:		
Accounts receivable	95,34	0 14,315
Inventories	(179,01	9) (63,006)
Accounts payable	70,97	4 31,822
Income taxes	(13,09	0) 3,075
Accrued liabilities	(47,90	7) 4,791
Other assets and liabilities	(6,14	4) (3,912)
Cash provided by operating activities	99,38	8 120,165
INVESTING ACTIVITIES		
Property, plant and equipment expenditures	(6,99	5) (3,320)
Capitalized computer software	(4,49	3) (16,993)
Other	(12	0) (902)
Cash used by investing activities	(11,60	8) (21,215)
FINANCING ACTIVITIES		
Repayments of term loans	-	<b>–</b> (125,000)
Repurchases of Common Stock	(62,49	4) —
Dividends paid	(51,50	8) (46,016)
Shares withheld for taxes, net of proceeds from issuance of Common Stock	(11,02	4) 663
Other	4,33	0 (176)
Cash used by financing activities	(120,69	6) (170,529)
Effect of foreign currency rate changes on cash and cash equivalents	(7,11	0) (931)
Net change in cash and cash equivalents	(40,02	6) (72,510)
Cash and cash equivalents – beginning of period	185,32	248,138
Cash and cash equivalents – end of period	\$ 145,29	<b>\$</b> 175,628

See accompanying notes to unaudited consolidated financial statements.

KONTOOR BRANDS, INC.
Consolidated Statements of Equity
(Unaudited)

	Commo	on Stoc	k	Additional Paid-in					Accumulated Other		
(In thousands, except per share amounts)	Shares	Amounts			Capital	Retained Earnings		Comprehensive Loss		T	otal Equity
Balance, December 2021	56,381	\$	_	\$	218,259	\$	22,635	\$	(92,756)	\$	148,138
Net income	_		_		_		80,810		_		80,810
Stock-based compensation, net	387		_		6,462		(11,833)		_		(5,371)
Other comprehensive income	_		_		_		_		9,059		9,059
Dividends on Common Stock (\$0.46 per share)	_		_		_		(26,033)		_		(26,033)
Repurchases of Common Stock	(492)		_		_		(22,513)		_		(22,513)
Balance, March 2022	56,276	\$	_	\$	224,721	\$	43,066	\$	(83,697)	\$	184,090
Net income	_		_		_		61,995		_		61,995
Stock-based compensation, net	109		_		7,320		(500)		_		6,820
Other comprehensive loss	_		_		_		_		(8,260)		(8,260)
Dividends on Common Stock (\$0.46 per share)	_		_		_		(25,475)		_		(25,475)
Repurchases of Common Stock	(1,003)		_		_		(39,981)		_		(39,981)
Balance, June 2022	55,382	\$	_	\$	232,041	\$	39,105	\$	(91,957)	\$	179,189

	Commo	Common Stock		Additional Paid-in					Accumulated Other		Total
(In thousands, except per share amounts)	Shares	Amoun	ts	Auc	Capital	Retain	ed Earnings		prehensive Loss		Equity
Balance, December 2020	57,255	\$	_	\$	172,297	\$	7,151	\$	(94,807)	\$	84,641
Net income	_		_		_		64,463		_		64,463
Stock-based compensation, net	259		_		14,472		(4,458)		_		10,014
Other comprehensive loss	_		_		_		_		(1,890)		(1,890)
Dividends on Common Stock (\$0.40 per share)	_		_		_		(22,964)		_		(22,964)
Balance, March 2021	57,514	\$	_	\$	186,769	\$	44,192	\$	(96,697)	\$	134,264
Net income	_		_		_		23,637		_		23,637
Stock-based compensation, net	118		_		12,007		(698)		_		11,309
Other comprehensive income	_		_		_		_		7,728		7,728
Dividends on Common Stock (\$0.40 per share)	_		_		_		(23,052)		_		(23,052)
Balance, June 2021	57,632	\$	_	\$	198,776	\$	44,079	\$	(88,969)	\$	153,886

See accompanying notes to unaudited consolidated financial statements.

Notes to Consolidated Financial Statements (Unaudited)

#### **NOTE 1 — BASIS OF PRESENTATION**

#### **Description of Business**

Kontoor Brands, Inc. ("Kontoor," the "Company," "we," "us" or "our") is a global lifestyle apparel company headquartered in the United States ("U.S."). The Company designs, produces, procures, markets and distributes apparel, footwear and accessories, primarily under the brand names Wrangler® and Lee®. The Company's products are sold in the U.S. through mass merchants, specialty stores, mid-tier and traditional department stores, company-operated stores and online. The Company's products are also sold internationally, primarily in the Europe and Asia-Pacific regions, through department, specialty, company-operated, concession retail and independently-operated partnership stores and online.

#### Fiscal Year

The Company operates and reports using a 52/53-week fiscal year ending on the Saturday closest to December 31 of each year. Accordingly, this Form 10-Q presents the second quarter of the Company's fiscal year ending December 31, 2022 ("fiscal 2022"), which is a 52-week fiscal year. For presentation purposes herein, all references to periods ended June 2022, December 2021 and June 2021 correspond to the fiscal periods ended July 2, 2022, January 1, 2022 and July 3, 2021, respectively.

#### Impact of COVID-19 and Other Recent Developments

The novel coronavirus ("COVID-19") pandemic and related supply chain and market disruptions continue to adversely impact global economic conditions, as well as the Company's operations. Additionally, although we do not have any significant operations within Russia or Ukraine, the conflict in these regions has caused disruption in the surrounding areas and greater uncertainty in the global economy. The Company considered the impact of these developments on the assumptions and estimates used when preparing these quarterly financial statements including, but not limited to, our allowance for doubtful accounts, inventory valuations, liabilities for variable consideration and contract termination, deferred tax valuation allowances, fair value measurements including asset impairment evaluations, the effectiveness of the Company's hedging instruments, and expected compliance with all applicable financial covenants in our Credit Agreement (as defined in Note 6 to the Company's financial statements). These assumptions and estimates may change as new events occur and additional information is obtained regarding the impact of COVID-19 and the Russia-Ukraine conflict. Such future changes may have an adverse impact on the Company's results of operations, financial position and liquidity.

#### Basis of Presentation - Interim Financial Statements

The accompanying unaudited interim financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and notes required by generally accepted accounting principles in the U.S. ("GAAP") for complete financial statements. In the opinion of management, the accompanying financial statements contain all normal and recurring adjustments necessary to fairly state the financial position, results of operations and cash flows of the Company for the interim periods presented. Operating results for the three and six months ended June 2022 are not necessarily indicative of results that may be expected for any other interim period or for fiscal 2022. The unaudited financial statements should be read in conjunction with the audited consolidated and combined financial statements included in the Company's 2021 Annual Report on Form 10-K for the fiscal year ended January 1, 2022, as filed with the Securities and Exchange Commission on March 2, 2022 ("2021 Annual Report on Form 10-K").

#### Recently Issued Accounting Standard

In March 2020, the Financial Accounting Standards Board issued Accounting Standards Update 2020-04, "Facilitation of the Effects of Reference Rate Reform on Financial Reporting," which is intended to provide temporary optional expedients and exceptions for applying GAAP to contract modifications and hedge accounting to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate ("LIBOR") and other interbank offered rates to alternative reference rates. This guidance was effective upon issuance and the Company may adopt the guidance and apply it prospectively to contract modifications made or relationships entered into or evaluated any time from the issuance date through December 31, 2022. The Company will continue to evaluate the impact that adoption of this guidance would have on its financial statements and related disclosures, most notably the Company's credit facilities and interest rate swap agreements, which is not expected to be significant.

Notes to Consolidated Financial Statements (Unaudited)

#### **NOTE 2 — REVENUES**

# Contract Balances and Performance Obligations

The following table presents information about contract balances recorded in the Company's balance sheets:

(In thousands)	June 2022	June 2021	
Accounts receivable, net	\$ 185,157	\$ 289,800	\$ 215,297
Contract assets (a)	5,648	3,093	4,694
Contract liabilities (b)	3,227	2,258	674

<sup>(</sup>a) Included within "prepaid expenses and other current assets" in the Company's balance sheets.

For the three and six months ended June 2022 and June 2021, revenue recognized that was included in contract liabilities as of December 2021 and December 2020, respectively, was not significant.

As of June 2022, the Company has contractual rights under its licensing agreements to receive \$1.4 million of fixed consideration related to the future minimum guarantees through December 2027. As of June 2022, there were no arrangements with any transaction price allocated to remaining performance obligations other than (i) contracts for which the Company has applied the practical expedients and (ii) fixed consideration related to future minimum guarantees. For the three and six months ended June 2022, revenue recognized from performance obligations satisfied, or partially satisfied, in prior periods was not significant. The variable consideration under these arrangements is not disclosed as a remaining performance obligation as the licensing arrangements qualify for the sales-based royalty exemption.

# Disaggregation of Revenue

The following tables present revenues disaggregated by channel and geography. Revenues from licensing arrangements have been included within the U.S. or Non-U.S. Wholesale channels, based on the respective region where the licensee sells the product. Direct-to-Consumer revenues include sales at *Wrangler*® and *Lee*® branded full-price stores and company-operated outlet stores, digital sales at www.wrangler.com and www.lee.com and sales from international concession arrangements.

Other primarily includes other revenue sources, including sales and licensing of Rock & Republic® apparel. Other also included sales of third-party branded merchandise at company-owned outlet stores through the first quarter of 2021.

(In thousands)		Three Months Ended June 2022										
		Wrangler		Lee		Other		Total				
Channel revenues												
U.S. Wholesale	\$	348,537	\$	120,197	\$	2,127	\$	470,861				
Non-U.S. Wholesale		40,457		39,858		374		80,689				
Direct-to-Consumer		28,950		32,998		74		62,022				
Total	\$	417,944	\$	193,053	\$	2,575	\$	613,572				
Geographic revenues												
U.S.	\$	372,981	\$	135,057	\$	2,201	\$	510,239				
International		44,963		57,996		374		103,333				
Total	\$	417,944	\$	193,053	\$	2,575	\$	613,572				

<sup>(</sup>b) Included within "accrued liabilities" in the Company's balance sheets.

Notes to Consolidated Financial Statements (Unaudited)

		Three Months Ended June 2021										
(In thousands)		/rangler		Lee		Other		Total				
Channel revenues												
U.S. Wholesale	\$	245,200	\$	79,312	\$	2,434	\$	326,946				
Non-U.S. Wholesale		41,071		55,690		805		97,566				
Direct-to-Consumer		25,030		41,012		8		66,050				
Other		_		_		203		203				
Total	\$	311,301	\$	176,014	\$	3,450	\$	490,765				
Geographic revenues												
U.S.	\$	266,146	\$	96,179	\$	2,645	\$	364,970				
International		45,155		79,835		805		125,795				
Total	\$	311.301	\$	176,014	\$	3,450	\$	490.765				

#### Six Months Ended June 2022 Wrangler Other Lee Total Channel revenues U.S. Wholesale \$ 4,654 \$ 679,189 \$ 257,003 \$ 940,846 Non-U.S. Wholesale 130,909 875 93,276 225,060 Direct-to-Consumer 57,902 69,361 146 127,409 5,675 \$ 830,367 \$ 457,273 \$ 1,293,315 Total Geographic revenues \$ 1,017,347 727,374 \$ 285,173 \$ 4,800 \$ 275,968 International 102,993 172,100 875 \$ 830,367 \$ 457,273 \$ 5,675 \$ 1,293,315 Total

	Six Months Ended June 2021										
n thousands)		Wrangler	Lee		Other		Total				
Channel revenues											
U.S. Wholesale	\$	574,899	\$	203,894	\$	4,160	\$	782,953			
Non-U.S. Wholesale		88,648		146,490		1,442		236,580			
Direct-to-Consumer		46,576		75,778		13		122,367			
Other		_		_		627		627			
Total	\$	710,123	\$	426,162	\$	6,242	\$	1,142,527			
Geographic revenues											
U.S.	\$	614,025	\$	234,411	\$	4,800	\$	853,236			
International		96,098		191,751		1,442		289,291			
Total	\$	710,123	\$	426,162	\$	6,242	\$	1,142,527			

Notes to Consolidated Financial Statements (Unaudited)

# NOTE 3 — BUSINESS SEGMENT INFORMATION

The Company has two reportable segments:

- Wrangler Wrangler® branded denim, apparel and accessories.
- Lee Lee® branded denim, apparel and accessories.

The chief operating decision maker allocates resources and assesses performance based on a global brand view which determines the Company's operating segments. Operating segments are the basis for the Company's reportable segments.

In addition, we report an "Other" category in order to reconcile segment revenues and segment profit to the Company's operating results, but the Other category is not considered a reportable segment based on evaluation of aggregation criteria. Other primarily includes other revenue sources, including sales and licensing of *Rock & Republic®* apparel.

Accounting policies utilized for internal management reporting at the individual segments are consistent with those disclosed in the Company's 2021 Annual Report on Form 10-K. Corporate and other expenses and interest income and expense are not controlled by segment management and therefore are excluded from the measurement of segment profit.

The following table presents financial information for the Company's reportable segments and income before income taxes:

	-	Three Months	End	ed June	Six Months Ended June				
(In thousands)		2022 2021		2022		2021			
Segment revenues:									
Wrangler	\$	417,944	\$	311,301	\$	830,367	\$	710,123	
Lee		193,053		176,014		457,273		426,162	
Total reportable segment revenues		610,997	-	487,315		1,287,640		1,136,285	
Other revenues		2,575		3,450		5,675		6,242	
Total net revenues	\$	613,572	\$	490,765	\$	1,293,315	\$	1,142,527	
Segment profit:									
Wrangler	\$	75,064	\$	52,834	\$	150,452	\$	136,817	
Lee		22,904		18,491		75,134		69,614	
Total reportable segment profit	\$	97,968	\$	71,325	\$	225,586	\$	206,431	
Corporate and other expenses		(12,017)		(36,983)		(31,999)		(78,534)	
Interest expense		(8,234)		(7,641)		(16,257)		(19,432)	
Interest income		296		421		765		679	
Profit related to other revenues		48		880		411		59	
Income before income taxes	\$	78,061	\$	28,002	\$	178,506	\$	109,203	

Notes to Consolidated Financial Statements (Unaudited)

#### NOTE 4 — ACCOUNTS RECEIVABLE

#### Allowance for Doubtful Accounts

The Company reviews the estimates used to calculate the allowance for doubtful accounts on a quarterly basis.

The following table presents a rollforward of the allowance for doubtful accounts:

#### Six Months Ended June

(In thousands)	2022	2021
Balance, December	\$ 11,705	\$ 19,143
Provision for expected credit losses	308	783
Accounts receivable balances written off <sup>(1)</sup>	(576)	(4,119)
Other (2)	(869)	(325)
Balance, June	\$ 10,568	\$ 15,482

<sup>(1)</sup> Accounts receivable balances written off against the allowance were primarily due to the exit of our India business during 2021.

#### Sale of Trade Accounts Receivable

The Company is party to an agreement with a financial institution to sell selected trade accounts receivable on a nonrecourse basis. Under this agreement, up to \$77.5 million of the Company's trade accounts receivable may be sold to the financial institution and remain outstanding at any point in time. The Company removes the sold balances from "accounts receivable, net" in its balance sheet at the time of sale. The Company does not retain any interests in the sold trade accounts receivable but continues to service and collect outstanding trade accounts receivable on behalf of the financial institution.

During the six months ended June 2022 and June 2021, the Company sold total trade accounts receivable of \$32.9 million and \$586.8 million, respectively. As of June 2022, December 2021 and June 2021, \$212.8 million, \$170.6 million and \$183.0 million, respectively, of the sold trade accounts receivable had been removed from the Company's balance sheets but remained outstanding with the financial institution.

The funding fees charged by the financial institution for this program are reflected in the Company's statements of operations within "other (expense) income, net" and were \$0.9 million and \$1.5 million for the three and six months ended June 2022, respectively, and \$0.3 million and \$0.9 million for the three and six months ended June 2021, respectively. Net proceeds of this program are reflected as operating activities in the Company's statements of cash flows.

#### **NOTE 5 — INVENTORIES**

The following table presents components of "inventories" recorded in the Company's balance sheets:

(In thousands)	June 2022	June 2021	
Finished products	\$ 444,976	\$ 293,427	\$ 342,276
Work-in-process	40,018	32,346	29,551
Raw materials	52,906	37,184	31,422
Total inventories	\$ 537,900	\$ 362,957	\$ 403,249

#### NOTE 6 — SHORT-TERM BORROWINGS AND LONG-TERM DEBT

# Short-term Borrowings

At June 2022, December 2021 and June 2021, the Company had \$2.6 million, \$10.1 million and \$36.0 million, respectively, of borrowing availability under international lines of credit with various banks, which are uncommitted and may be terminated at any time by either the Company or the banks. There was \$4.6 million of outstanding balances under these arrangements at June 2022, and no outstanding balances at December 2021 and June 2021. In addition, short-term borrowings at June 2022, December 2021 and June 2021 included other debt of \$0.2 million, \$0.2 million and \$0.9 million, respectively.

<sup>(2)</sup> Other primarily includes the impact of foreign currency translation and recoveries of amounts previously written off, none of which were individually significant.

Notes to Consolidated Financial Statements (Unaudited)

#### Long-term Debt

The following table presents the components of long-term debt as recorded in the Company's balance sheets:

(In thousands)	June 2022	December 2021	June 2021
Revolving Credit Facility	\$	\$	\$
Term Loan A	397,691	397,427	660,334
Term Loan B	_	_	130,678
4.125% Notes, due 2029	394,277	393,890	_
Total long-term debt	791,968	791,317	791,012
Less: current portion	(5,000)	_	(8,750)
Long-term debt, due beyond one year	\$ 786,968	\$ 791,317	\$ 782,262

#### **Credit Facilities**

On November 18, 2021, the Company completed a refinancing pursuant to which it issued \$400.0 million of Notes (as defined below) and amended and restated its Credit Agreement (the "Credit Agreement"). The Credit Agreement provides for (i) a five-year \$400.0 million term loan A facility ("Term Loan A"), with mandatory repayments beginning in March 2023 and (ii) a five-year \$500.0 million revolving credit facility (the "Revolving Credit Facility") (collectively, the "Credit Facilities") with the lenders and agents party thereto. The net proceeds from the offering of the Notes, together with \$7.6 million of cash on hand, were used to repay \$65.0 million of the principal amount outstanding under the then existing term loan A, and all of the \$133.0 million principal amount outstanding under the then existing term loan B.

Term Loan A had an outstanding principal amount of \$400.0 million at both June 2022 and December 2021, and at June 2021, the then existing term loan A had an outstanding principal amount of \$665.0 million. These balances are reported net of unamortized deferred financing costs. As of June 2022, interest expense on Term Loan A was being recorded at an effective annual interest rate of 3.4%, including the amortization of deferred financing costs and the impact of the Company's interest rate swap.

The Revolving Credit Facility may be used to borrow funds in both U.S. dollar and certain non-U.S. dollar currencies, and has a \$5.0 million letter of credit sublimit. As of June 2022, the Company had no outstanding borrowings under the Revolving Credit Facility and \$12.1 million of outstanding standby letters of credit issued on behalf of the Company, leaving \$487.9 million available for borrowing against this facility.

The interest rate per annum applicable to the Credit Agreement is an interest rate benchmark elected by the Company based on the currency and term of the borrowing plus an applicable margin, as defined therein.

The Credit Agreement contains certain affirmative and negative covenants customary for financings of this type as well as customary events of default. In addition, the Credit Agreement contains financial covenants which require compliance with (i) a total leverage ratio not to exceed 4.50 to 1.00 as of the last day of any test period, with an allowance for up to two elections to increase the limit to5.00 to 1.00 in connection with certain material acquisitions, and (ii) a consolidated interest coverage ratio as of the last day of any test period to be no less than 3.00 to 1.00. As of June 2022, the Company was in compliance with all financial covenants and expects to maintain compliance with the applicable financial covenants for at least one year from the issuance of these financial statements.

#### Senior Notes

On November 18, 2021, the Company entered into an indenture (the "Indenture") by and among the Company and certain subsidiaries of the Company named as guarantors therein (the "Guarantors"), pursuant to which it issued \$400.0 million of unsecured senior notes due November 2029 (the "Notes") through a private placement pursuant to Rule 144A and Regulation S under the Securities Act of 1933, as amended. The Notes bear interest at a fixed rate of 4.125% per annum, payable in cash in arrears on May 15 and November 15 of each year.

The Notes had an outstanding principal amount of \$400.0 million at both June 2022 and December 2021, which is reported net of unamortized deferred financing costs. As of June 2022, interest expense on the Notes was being recorded at an effective annual interest rate of 4.3%, including the amortization of deferred financing costs.

The Notes are guaranteed on a senior unsecured basis by the Company's existing and future domestic subsidiaries (other than certain excluded subsidiaries) that are borrowers under or guarantors of the Credit Facilities or certain other indebtedness. The Indenture governing the Notes contains customary negative covenants for financings of this type. The Indenture does not contain any financial covenants. As of June 2022, the Company was in compliance with the Indenture.

Refer to Note 10 in the Company's 2021 Annual Report on Form 10-K for additional information regarding the Company's debt obligations.

Notes to Consolidated Financial Statements (Unaudited)

# NOTE 7 — FAIR VALUE MEASUREMENTS

Certain assets and liabilities measured and reported at fair value are classified in a three-level hierarchy that prioritizes the inputs used in the valuation process. Categorization within the valuation hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The hierarchy is based on the observability and objectivity of the pricing inputs, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Significant directly observable data (other than Level 1 quoted prices) or significant indirectly observable data through corroboration with observable market data. Inputs would normally be (i) quoted prices in active markets for similar assets or liabilities, (ii) quoted prices in inactive markets for identical or similar assets or liabilities or (iii) information derived from or corroborated by observable market data.
- Level 3 Prices or valuation techniques that require significant unobservable data inputs. These inputs would normally be the Company's own data and judgments about assumptions that market participants would use in pricing the asset or liability.

#### Recurring Fair Value Measurements

The following tables present financial assets and financial liabilities that are measured and recorded in the Company's financial statements at fair value on a recurring basis:

			F	air Value Measuremer	nt Using				
(In thousands)	Tota	Fair Value	Level 1	Level 2		Level 3			
June 2022									
Financial assets:									
Cash equivalents:									
Money market funds	\$	51,208 \$	51,208	\$	— \$		_		
Time deposits		2,299	2,299		_		_		
Foreign currency exchange contracts		13,996	_	13	,996		_		
Interest rate swap agreements		6,512	_	6	,512		_		
Investment securities		45,800	45,800		_		_		
Financial liabilities:									
Foreign currency exchange contracts		360	_		360		_		
Deferred compensation		46,832	_	46	,832		_		

			F	air Value Measurement Usin	<b>a</b>	
(In thousands)	Total	Total Fair Value Level 1 Level 2		Total Fair Value Level 1 Level 2		Level 3
December 2021						
Financial assets:						
Cash equivalents:						
Money market funds	\$	110,050 \$	110,050	\$	\$	
Time deposits		3,644	3,644	_	_	
Foreign currency exchange contracts		7,321	_	7,321	_	
Investment securities		57,613	57,613	_	_	
Financial liabilities:						
Foreign currency exchange contracts		1,972	_	1,972	_	
Interest rate swap agreements		6,052	_	6,052	_	
Deferred compensation		58,791	_	58,791	_	

Notes to Consolidated Financial Statements (Unaudited)

The Company's cash equivalents include money market funds and short-term time deposits that approximate fair value based on Level 1 measurements. The fair value of derivative financial instruments, which consist of foreign currency exchange contracts and interest rate swap agreements, is determined based on observable market inputs (Level 2), including spot and forward exchange rates for foreign currencies and observable interest rate yield curves for interest rate swap agreements. Investment securities are held in the Company's deferred compensation plans as an economic hedge of the related deferred compensation liabilities and are comprised of mutual funds that are valued based on quoted prices in active markets (Level 1). Liabilities related to the Company's deferred compensation plans are recorded at amounts due to participants, based on the fair value of the participants' selection of hypothetical investments (Level 2).

Additionally, at June 2022, the carrying value of the Company's long-term debt was \$792.0 million compared to a fair value of \$693.0 million. At December 2021, the carrying value of the Company's long-term debt was \$791.3 million compared to a fair value of \$797.5 million. The fair value of long-term debt is a Level 2 estimate based on quoted market prices or values of comparable borrowings.

All other financial assets and financial liabilities are recorded in the Company's financial statements at cost. These other financial assets and financial liabilities include cash held as demand deposits, accounts receivable, short-term borrowings, accounts payable, and accrued liabilities. At June 2022 and December 2021, their carrying values approximated fair value due to the short-term nature of these instruments.

#### NOTE 8 — DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

# Summary of Derivative Financial Instruments

The Company enters into derivative contracts with external counterparties to hedge certain foreign currency transactions. The notional amount of all outstanding foreign currency exchange contracts was \$294.9 million at June 2022, \$297.4 million at December 2021 and \$310.3 million at June 2021, consisting primarily of contracts hedging exposures to the euro, Mexican peso, Canadian dollar, British pound, Polish zloty and Swedish krona. Foreign currency exchange contracts have maturities up to 20 months.

During 2019, the Company entered into "floating to fixed" interest rate swap agreements to mitigate exposure to volatility in LIBOR rates on the Company's future interest payments. The notional amount of the interest rate swap agreements was \$300.0 million at June 2022 and \$350.0 million at both December 2021 and June 2021. Because these interest rate swap agreements meet the criteria for hedge accounting, all related gains and losses are deferred within accumulated other comprehensive loss ("AOCL") and are being amortized through April 18, 2024.

The Company's outstanding derivative financial instruments met the criteria for hedge accounting at the inception of the hedging relationship. At each reporting period, the Company assesses whether the hedging relationships continue to be highly effective in offsetting changes in cash flows of hedged items. If the Company determines that a specific hedging relationship has ceased to be highly effective, it would discontinue hedge accounting. All designated hedging relationships were determined to be highly effective as of June 2022. A limited number of foreign currency exchange contracts intended to hedge assets and liabilities are not designated as hedges for accounting purposes.

The following table presents the fair value of outstanding derivatives on an individual contract basis:

Fair	۷a	lue	of	Deri	ivat	ives
wit	hΙ	Inre	ali	zed	Gai	ns

# Fair Value of Derivatives with Unrealized Losses

(In thousands)	 June 2022	December 2021		June 2021		June 2022		December 2021		 June 2021
Derivatives designated as hedging instruments:										
Foreign currency exchange contracts	\$ 13,968	\$	7,321	\$	8,194	\$	(360)	\$	(1,972)	\$ (4,381)
Interest rate swap agreements	6,512		_		_		_		(6,052)	(11,825)
Derivatives not designated as hedging instruments:										
Foreign currency exchange contracts	28		_		92		_		_	(30)
Total derivatives	\$ 20,508	\$	7,321	\$	8,286	\$	(360)	\$	(8,024)	\$ (16,236)

Notes to Consolidated Financial Statements (Unaudited)

The Company records and presents the fair value of all derivative assets and liabilities in the Company's balance sheets on a gross basis, even though certain derivative contracts are subject to master netting agreements. If the Company were to offset and record the asset and liability balances of its derivative contracts on a net basis in accordance with the terms of its master netting agreements, the amounts presented in the Company's balance sheets would be adjusted from the current gross presentation to the net amounts.

The following table presents a reconciliation of gross to net amounts for derivative asset and liability balances:

	June 2022				Decemb	oer	2021	June 2021			
(In thousands)	Derivative Derivative Liability		Deri	ivative Asset		Derivative Liability	Deri	vative Asset		Derivative Liability	
Gross amounts presented in the balance sheet	\$ 20,508	\$	(360)	\$	7,321	\$	(8,024)	\$	8,286	\$	(16,236)
Gross amounts not offset in the balance sheet	(360	)	360		(1,636)		1,636		(1,383)		1,383
Net amounts	\$ 20,148	\$	_	\$	5,685	\$	(6,388)	\$	6,903	\$	(14,853)

The following table presents the location of derivatives in the Company's balance sheets, with current or noncurrent classification based on maturity dates:

(In thousands)	June 2022	December 2021	June 2021
Prepaid expenses and other current assets	\$ 12,222	\$ 6,356	\$ 7,368
Accrued liabilities	(221)	(1,623)	(4,113)
Other assets	8,286	965	918
Other liabilities	(139)	(6,401)	(12,123)

# Cash Flow Hedges

The following tables present the pre-tax effects of cash flow hedges included in the Company's statements of operations and statements of comprehensive income:

	Gain on Derivatives Recognized in AOCL										
(In thousands)		Three Mont	ths	Ended	Six Months Ended						
Cash Flow Hedging Relationships		June 2022		June 2021	June 2022			June 2021			
Foreign currency exchange contracts	\$	6,915	\$	1,357	\$	14,240	\$	2,903			
Interest rate swap agreements		1,459		(609)		10,554		1,477			
Total	\$	8,374	\$	748	\$	24,794	\$	4,380			

	Gain (Loss) Reclassified from AOCL into Income											
(In thousands)		Three Mont	ths E	nded	Six Months Ended							
Location of Gain (Loss)	June 2022			June 2021	June 2022			June 2021				
Net revenues	\$	(261)	\$	125	\$	(393)	\$	200				
Cost of goods sold		2,425		(1,428)		4,726		(2,833)				
Other (expense) income, net		2		(293)		(101)		(427)				
Interest expense		(745)		(1,494)		(2,011)		(3,007)				
Total	\$	1,421	\$	(3,090)	\$	2,221	\$	(6,067)				

Notes to Consolidated Financial Statements (Unaudited)

#### Derivative Contracts Not Designated as Hedges

Contracts that are not designated as hedges and are recorded at fair value in the Company's balance sheets primarily relate to derivatives contracts used by the Company to manage foreign currency exchange risk on certain accounts receivable and accounts payable. Gains or losses on the balance sheet contracts largely offset the net transaction gains or losses on the related assets and liabilities. In addition, a limited number of cash flow hedges were deemed ineffective and de-designated. Changes in the fair values of derivative contracts not designated as hedges are recognized directly in earnings.

The following table presents a summary of these derivatives included in the Company's statements of operations:

			Gain (I	_oss)	on Derivative	s Rec	ognized in Ir	ncome	
(In thousands)	Location of Gain (Loss) on	1	hree Mon	ths E	nded	Six Months Ended			
erivatives Not Designated as Hedges Derivatives Recognized in Income		Jun	June 2022		une 2021	Ju	ine 2022	June 2021	
Foreign currency exchange contracts	Net revenues	\$	_	\$	(23)	\$	_	\$	(104)
	Cost of goods sold		65		109		71		(14)
	Other (expense) income, net		_		(89)		_		120
Total		\$	65	\$	(3)	\$	71	\$	2

#### Other Derivative Information

There were no significant amounts recognized in earnings for the ineffective portion of any hedging relationships during the three and six months ended June 2022 and June 2021.

At June 2022, AOCL included \$17.4 million of pre-tax net deferred gains for foreign currency exchange contracts and interest rate swap agreements that are expected to be reclassified to earnings during the next 12 months. The amounts ultimately reclassified to earnings will depend on rates in effect when outstanding derivative contracts are settled

# NOTE 9 — CAPITAL AND ACCUMULATED OTHER COMPREHENSIVE LOSS

#### Common Stock

During the six months ended June 2022, the Company repurchased1,494,853 shares of Common Stock for \$62.5 million, including commissions, under its share repurchase program authorized by the Company's Board of Directors. All shares reacquired in connection with the repurchase program are treated as authorized and unissued shares upon repurchase.

# Accumulated Other Comprehensive Loss

The Company's comprehensive loss consists of net income and specified components of other comprehensive loss ("OCL"), which relate to changes in assets and liabilities that are not included in net income but are instead deferred and accumulated within a separate component of equity in the Company's balance sheets. The Company's comprehensive income is presented in the Company's statements of comprehensive income.

The following table presents deferred components of AOCL in equity, net of related taxes:

(In thousands)	June 2022		December 2021	June 2021
Foreign currency translation	\$ (110,01	4) \$	(93,125)	\$ (83,192)
Defined benefit pension plans	(2,16	6)	(2,177)	(1,826)
Derivative financial instruments	20,22	3	2,546	(3,951)
Accumulated other comprehensive loss	\$ (91,95	7) \$	(92,756)	\$ (88,969)

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Notes to Consolidated Financial Statements
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The following tables present changes in AOCL, net of related tax impact:

	Three Months Ended June 2022								
(In thousands)		Foreign Currency Translation		Defined Benefit Pension Plans		Derivative Financial Instruments		Total	
Balance, March 2022	\$	(96,740)	\$	(2,171)	\$	15,214	\$	(83,697)	
Other comprehensive income (loss) due to gains (losses) arising before reclassifications		(13,274)		_		6,552		(6,722)	
Reclassifications to net income of previously deferred (gains) losses		_		5		(1,543)		(1,538)	
Net other comprehensive income (loss)		(13,274)		5		5,009		(8,260)	
Balance, June 2022	\$	(110,014)	\$	(2,166)	\$	20,223	\$	(91,957)	

	Three Months Ended June 2021							
(In thousands)		Foreign Currency Translation		Defined Benefit Pension Plans		Derivative Financial Instruments		Total
Balance, March 2021	\$	(87,260)	\$	(1,815)	\$	(7,622)	\$	(96,697)
Other comprehensive income (loss) due to gains (losses) arising before reclassifications		4,068		_		1,348		5,416
Reclassifications to net income of previously deferred (gains) losses		_		(11)		2,323		2,312
Net other comprehensive income (loss)		4,068		(11)		3,671		7,728
Balance, June 2021	\$	(83,192)	\$	(1,826)	\$	(3,951)	\$	(88,969)

	Six Months Ended June 2022									
(In thousands)	Fo	reign Currency Translation		Defined Benefit Pension Plans		Derivative Financial Instruments		Total		
Balance, December 2021	\$	(93,125)	\$	(2,177)	\$	2,546	\$	(92,756)		
Other comprehensive income (loss) due to gains (losses) arising before reclassifications		(16,889)		_		20,366		3,477		
Reclassifications to net income of previously deferred (gains) losses		_		11		(2,689)		(2,678)		
Net other comprehensive income (loss)		(16,889)		11		17,677		799		
Balance, June 2022	\$	(110,014)	\$	(2,166)	\$	20,223	\$	(91,957)		

	Six Months Ended June 2021							
(In thousands)	Fo	reign Currency Translation		Defined Benefit Pension Plans		Derivative Financial Instruments		Total
Balance, December 2020	\$	(80,178)	\$	(1,889)	\$	(12,740)	\$	(94,807)
Other comprehensive income (loss) due to gains (losses) arising before reclassifications		(3,014)		_		4,197		1,183
Reclassifications to net income of previously deferred (gains) losses		_		63		4,592		4,655
Net other comprehensive income (loss)		(3,014)		63		8,789		5,838
Balance, June 2021	\$	(83,192)	\$	(1,826)	\$	(3,951)	\$	(88,969)

Notes to Consolidated Financial Statements (Unaudited)

The following table presents reclassifications out of AOCL:

(In thousands)

Details About Accumulated Other Comprehensive		T	Three Months Ended Jun			Six Months Ended June				
Loss Reclassifications	Statements		2022		2021	2022			2021	
Defined benefit pension plans:										
Net change in deferred losses during the period	Selling, general and administrative expenses	\$	(7)	\$	14	\$	(15)	\$	(85)	
Total before tax			(7)		14		(15)		(85)	
Income taxes	Income taxes		2		(3)		4		22	
Net of tax			(5)		11		(11)		(63)	
Gains (losses) on derivative financial instruments:										
Foreign currency exchange contracts	Net revenues	\$	(261)	\$	125	\$	(393)	\$	200	
Foreign currency exchange contracts	Cost of goods sold		2,425		(1,428)		4,726		(2,833)	
Foreign currency exchange contracts	Other (expense) income, net		2		(293)		(101)		(427)	
Interest rate swap agreements	Interest expense		(745)		(1,494)		(2,011)		(3,007)	
Total before tax			1,421		(3,090)		2,221		(6,067)	
Income taxes	Income taxes		122		767		468		1,475	
Net of tax			1,543		(2,323)		2,689		(4,592)	
Total reclassifications for the period, net of tax		\$	1,538	\$	(2,312)	\$	2,678	\$	(4,655)	

# NOTE 10 — STOCK-BASED COMPENSATION

On April 1, 2022, the Company made its annual grant of equity awards under the Kontoor Brands, Inc. 2019 Stock Compensation Plan, including approximately 250,000 shares of performance-based restricted stock units ("PRSUs") to employees, approximately 200,000 shares of time-based restricted stock units ("RSUs") to employees, and approximately 20,000 shares of RSUs to nonemployee members of the Board of Directors. The fair market value of Kontoor Common Stock at the date the awards were granted was \$41.39 per share and was used to value the RSUs and Director RSUs. The performance criteria for the PRSUs was approved by the Talent and Compensation Committee of the Board of Directors on April 18, 2022. The fair market value of the stock on that date was \$41.13, which was used to value the PRSUs.

Each PRSU entitles the employee to receive a potential final payout ranging fromzero to two shares of Kontoor Common Stock at the end of athree-year performance period. The number of shares earned by participants, if any, is based on achievement of performance goals set by the Talent and Compensation Committee of the Board of Directors. Shares earned related to the 2022 grants will be issued to participants following the conclusion of the three-year performance period.

Each employee RSU entitles the holder toone share of Kontoor Common Stock and typically vests over athree-year period. Each RSU granted to a nonemployee member of the Board of Directors vests upon grant and will be settled in one share of Kontoor Common Stock one year from the date of grant.

# **NOTE 11 — INCOME TAXES**

The effective income tax rate for the six months ended June 2022 was 20.0% compared to 19.3% in the 2021 period. The six months ended June 2022 and June 2021 included a net discrete tax benefit primarily related to stock-based compensation which decreased the effective income tax rate by 0.2% and 0.6%, respectively. The effective tax rate without discrete items for the six months ended June 2022 was 20.2% compared to 19.9% in the 2021 period. The increase was primarily due to changes in our jurisdictional mix of earnings.

During the six months ended June 2022, the amount of net unrecognized tax benefits and associated interest increased by \$.5 million to \$14.0 million. Management believes that it is reasonably possible that the amount of unrecognized tax benefits may decrease by \$0.2 million within the next 12 fiscal months due to settlements of audits and expiration of statutes of limitations, all of which would reduce income tax expense.

Notes to Consolidated Financial Statements (Unaudited)

#### **NOTE 12 — EARNINGS PER SHARE**

The calculations of basic and diluted earnings per share ("EPS") are based on net income divided by the basic weighted average number of common shares and diluted weighted average number of common shares outstanding, respectively.

The following table presents the calculations of basic and diluted EPS:

	Three Mont	ns Ended June	Six Months Ended June			
(In thousands, except per share amounts)	2022	2021	2022	2021		
Net income	\$ 61,995	\$ 23,637	\$ 142,805	\$ 88,100		
Basic weighted average shares outstanding	55,740	57,612	56,031	57,478		
Dilutive effect of stock-based awards	971	1,744	1,284	1,651		
Diluted weighted average shares outstanding	56,711	59,356	57,315	59,129		
Earnings per share:						
Basic earnings per common share	\$ 1.11	\$ 0.41	\$ 2.55	\$ 1.53		
Diluted earnings per common share	\$ 1.09	\$ 0.40	\$ 2.49	\$ 1.49		

For the three and six months ended June 2022 and June 2021, animmaterial number of anti-dilutive shares was excluded from the dilutive earnings per share calculation.

For the three and six months ended June 2022, a total of 0.2 million and 0.1 million shares, respectively, of PRSUs were excluded from the calculations of diluted earnings per share as the units were not considered to be contingent outstanding shares. For both the three and six months ended June 2021, 0.2 million shares of PRSUs were excluded from the calculations of diluted earnings per share as the units were not considered to be contingent outstanding shares.

# NOTE 13 — LEASES

The Company enters into operating leases for retail stores, operational facilities, vehicles and certain equipment, with terms expiring at various dates through 2031. Most leases have fixed rentals, with many of the real estate leases requiring additional payments for real estate taxes and occupancy-related costs.

The following table presents supplemental cash flow and non-cash information related to operating leases:

	 Six Months Ended June				
(In thousands)	2022		2021		
Cash paid for amounts included in the measurement of lease liabilities - operating cash flows	\$ 16,200	\$	19,338		
Right-of-use operating assets obtained in exchange for new operating leases - non-cash activity	\$ 1,922	\$	1,898		

# **NOTE 14 — RESTRUCTURING**

The Company generally incurs restructuring charges related to cost optimization of business activities, primarily related to severance and employee-related benefits.

No restructuring charges were recognized during the three and six months ended June 2022. All of the \$0.3 million and \$1.0 million of restructuring charges recognized during the three and six months ended June 2021, respectively, were reflected within "selling, general and administrative expenses," and primarily related to previously approved initiatives.

All of the \$0.5 million total restructuring accrual reported in the Company's balance sheet at June 2022 is expected to be paid out within the next 12 months and was classified within "accrued liabilities." All of the \$1.1 million total restructuring accrual reported in the Company's balance sheet at December 2021 was expected to be paid out within the next 12 months and was classified within "accrued liabilities."

Notes to Consolidated Financial Statements (Unaudited)

The following table presents the components of restructuring charges:

	Three Mon	ths Ended	Six Month	s Ended		
(In thousands)	June 2022	June 2021	June 2022	June 2021		
Severance and employee-related benefits	\$ —	\$ 273	\$ —	\$ 992		
Total restructuring charges	\$ —	\$ 273	\$	\$ 992		

The following table presents the restructuring costs by business segment:

	Three I	hs Ended	Six Montl	nded		
(In thousands)	June 2022		June 2021	June 2022		June 2021
Wrangler	\$	_	\$ 123	\$ —	\$	306
Lee		_	148	_		331
Corporate and other		_	2	_		355
Total	\$	_	\$ 273	\$ —	\$	992

The following table presents activity in the restructuring accrual for the six-month period ended June 2022:

(In thousands)	 Total
Accrual at December 2021	\$ 1,079
Cash payments	(710)
Adjustments to accruals	139
Currency translation	(30)
Balance, June 2022	\$ 478

# NOTE 15 — SUBSEQUENT EVENT

On July 19, 2022, the Board of Directors declared a regular quarterly cash dividend of \$0.46 per share of the Company's Common Stock. The cash dividend will be payable on September 19, 2022, to shareholders of record at the close of business on September 9, 2022.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. This section should be read in conjunction with the Consolidated Financial Statements and related Notes included in this Quarterly Report on Form 10-Q.

#### **Description of Business**

Kontoor Brands, Inc. ("Kontoor," the "Company," "we," "us" or "our") is a global lifestyle apparel company headquartered in the United States ("U.S."). The Company designs, produces, procures, markets and distributes apparel, footwear and accessories, primarily under the brand names Wrangler® and Lee®. The Company's products are sold in the U.S. through mass merchants, specialty stores, mid-tier and traditional department stores, company-operated stores and online. The Company's products are also sold internationally, primarily in the Europe, Middle East and Africa ("EMEA") and Asia-Pacific ("APAC") regions, through department, specialty, company-operated, concession retail and independently-operated partnership stores and online.

#### Fiscal Year and Basis of Presentation

The Company operates and reports using a 52/53-week fiscal year ending on the Saturday closest to December 31 of each year. Accordingly, this Form 10-Q presents the second quarter of the Company's fiscal year ending December 31, 2022 ("fiscal 2022"), which is a 52-week fiscal year. For presentation purposes herein, all references to periods ended June 2022, December 2021 and June 2021 correspond to the fiscal periods ended July 2, 2022, January 1, 2022 and July 3, 2021, respectively.

References to fiscal 2022 foreign currency amounts herein reflect the impact of changes in foreign exchange rates from the prior year comparable period and the corresponding impact on translating foreign currencies into U.S. dollars and on foreign currency-denominated transactions. The Company's most significant foreign currency translation exposure is typically driven by business conducted in euro-based countries, the Chinese yuan and the Mexican peso. However, the Company conducts business in other developed and emerging markets around the world with exposure to other foreign currencies.

Amounts herein may not recalculate due to the use of unrounded numbers.

#### Impact of COVID-19 and Other Recent Developments

The novel coronavirus ("COVID-19") pandemic and related supply chain and market disruptions continue to adversely impact global economic conditions, as well as the Company's operations. Additionally, although we do not have any significant operations within Russia or Ukraine, the conflict in these regions has caused disruption in the surrounding areas and greater uncertainty in the global economy.

We experienced store closures and disruptions in distribution in certain regions of China during the latter part of the first quarter of 2022 and throughout the second quarter of 2022 due to the resurgence of COVID-19 and the related lockdowns and restrictions, which had a significant impact on sales in APAC during the second quarter of 2022. We took actions to manage these impacts including the expansion of our credit lines in the region to ensure sufficient liquidity. Although many regions in China had generally returned to normal operations by the end of the second quarter of 2022, lockdowns and restrictions in certain regions and jurisdictions will continue to impact store closures and consumer behavior during the second half of 2022.

We continue to experience global supply chain disruptions, which have resulted in delays in product availability and higher freight and distribution costs, including air freight to expedite shipments to meet customer demand. We continue to work with our customers and vendors to minimize any impact. In addition, inflationary pressures increased key input costs and softened consumer demand late in the second quarter of 2022, and we expect these will continue to impact the second half of 2022.

While we anticipate continued disruption and volatility during the remainder of 2022, we believe that we are appropriately positioned to successfully manage through any known operational challenges.

# **Business Overview**

We have undergone transformational change to improve operational performance, address internal and external factors and set the stage for long-term profitable growth. We have launched significant initiatives to refine a global go-to-market approach that will sustain our long-term commitment to total shareholder return, some of which were accelerated due to the COVID-19 environment.

We made significant investments to support the design and implementation of our global enterprise resource planning ("ERP") system and information technology infrastructure build-out, which was completed in 2021. Certain prior year comparisons are affected by ERP implementation costs incurred in the first half of 2021, as well as a shift in the timing of certain shipments from the second quarter to the first quarter of 2021 related to the Company's ERP implementation in North America and from the third quarter to the second quarter of 2021 related to the Company's ERP implementation in EMEA. These timing shifts will primarily have an impact on year-over-year quarterly comparisons but will not impact the full year.

We have now transitioned into our Horizon 2 multi-year strategic vision, "Catalyzing Growth" which outlines four growth catalysts: (i) expansion of our core U.S. Wholesale business, (ii) category extensions such as outdoor, tees and work, (iii) geographic expansion of our *Wrangler®* and *Lee®* brands, most notably in China, and (iv) channel expansion focused on the digital platforms in our U.S. Wholesale and Direct-to-Consumer channels. We are focused on driving brand growth and delivering long-term value to our stakeholders including our consumers, customers, shareholders, suppliers and communities around the world. To support our growth initiatives, we approved plans in July 2022 to globalize our operating model and relocate our EMEA headquarters to Switzerland, for which we will incur an estimated \$18.0 million in restructuring charges during the second half of 2022. In addition to continued organic investments in our brands and capabilities, the options in our capital allocation strategy are to (i) pay down debt; (ii) provide for a superior dividend payout; (iii) effectively manage our share repurchase authorization and (iv) act on strategic investment opportunities that may arise.

#### **SECOND QUARTER OF FISCAL 2022 SUMMARY**

- Net revenues increased 25% to \$613.6 million compared to the three months ended June 2021, driven by growth in the U.S. Wholesale channel, partially offset by a decline in the Non-U.S. Wholesale and Direct-to-Consumer channels as discussed below.
- U.S. Wholesale revenues increased 44% compared to the three months ended June 2021, primarily due to a shift in the timing of shipments from the second quarter to the first quarter of 2021 due to the ERP implementation in North America, as well as growth in new business and our digital wholesale business. U.S. Wholesale revenues represented 77% of total revenues in the current period.
- Non-U.S. Wholesale revenues decreased 17% compared to the three months ended June 2021, due to a decline in our EMEA business driven by a shift in the timing of certain shipments from the third quarter to the second quarter of 2021 due to the ERP implementation in EMEA, a decline in our APAC business due to COVID-19 restrictions in China and a 7% unfavorable impact from foreign currency. Non-U.S. Wholesale revenues represented 13% of total revenues in the current period.
- Direct-to-Consumer revenues decreased 6% on a global basis compared to the three months ended June 2021, driven by a decline in retail store sales and a 3% unfavorable impact from foreign currency, partially offset by growth in our U.S. owned e-commerce sites. Direct-to-Consumer revenues represented 10% of total revenues in the current period.
- Gross margin decreased 260 basis points to 43.5% compared to the three months ended June 2021, primarily driven by increased product costs, higher air freight for expedited shipments to meet demand and unfavorable geographic mix impacts, primarily from the COVID-19 restrictions in China and ERP timing shifts in EMEA. These decreases were partially offset by benefits from strategic pricing.
- Selling, general & administrative expenses as a percentage of net revenues decreased to 29.0% compared to 38.9% for the three months ended June 2021, primarily due to lower compensation-related expense, as well as decreased costs related to the Company's global ERP implementation and information technology infrastructure build-out. These decreases were partially offset by increases in demand creation, digital spending and distribution expense in the current period.
- Net income was \$62.0 million compared to \$23.6 million for the three months ended June 2021, due to the results discussed above.

# **ANALYSIS OF RESULTS OF OPERATIONS**

#### **Consolidated Statements of Operations**

# Net Revenues

The following table presents a summary of the changes in net revenues for the three and six months ended June 2022 as compared to June 2021:

(In millions)	Three Month	s Ended June Six Mor	ths Ended June
Net revenues — 2021	\$	490.8 \$	1,142.5
Operations		131.4	164.7
Impact of foreign currency		(8.6)	(13.9)
Net revenues — 2022	\$	613.6 \$	1,293.3

#### Three Months Ended June 2022 Compared to the Three Months Ended June 2021

**Net revenues** increased 25% due to growth in the Wrangler and Lee segments. This revenue increase was attributable to a shift in the timing of shipments from the second quarter to the first quarter of 2021 due to the ERP implementation in North America, and growth in the U.S. in new business and digital wholesale. This increase was partially offset by a decline in our EMEA business driven by a shift in the timing of certain shipments from the third quarter to the second quarter of 2021 due to the ERP implementation in EMEA, a decline in our APAC business due to COVID-19 restrictions in China and a 2% unfavorable impact from foreign currency.

#### Six Months Ended June 2022 Compared to the Six Months Ended June 2021

**Net revenues** increased 13% due to growth in the Wrangler and Lee segments. This revenue increase was attributable to growth in our U.S. digital wholesale business, partially offset by a decline in our EMEA business driven by a shift in the timing of certain shipments from the third quarter to the second quarter of 2021 due to the ERP implementation in EMEA and a decline in our APAC business due to COVID-19 restrictions in China.

Additional details on revenues are provided in the section titled "Information by Business Segment."

#### Other Components of the Statements of Operations

The following table presents components of the Company's statements of operations as a percent of net revenues:

	 Three Months	ed June	Six Months Ended June					
(Dollars in thousands)	2022		2021		2022		2021	
Net revenues	\$ 613,572	\$	490,765	\$	1,293,315	\$	1,142,527	
Gross profit (net revenues less cost of goods sold)	\$ 266,964	\$	226,124	\$	571,585	\$	526,704	
As a percentage of total net revenues	43.5 %		46.1 %		44.2 %		46.1 %	
Selling, general and administrative expenses	\$ 178,219	\$	190,947	\$	374,619	\$	398,351	
As a percentage of total net revenues	29.0 %		38.9 %		29.0 %		34.9 %	
Operating income	\$ 88,745	\$	35,177	\$	196,966	\$	128,353	
As a percentage of total net revenues	14.5 %		7.2 %		15.2 %		11.2 %	

#### Three Months Ended June 2022 Compared to the Three Months Ended June 2021

Gross margin decreased 260 basis points primarily driven by increased product costs, higher air freight for expedited shipments to meet demand and unfavorable geographic mix impacts, primarily from the COVID-19 restrictions in China and ERP timing shifts in EMEA. These decreases were partially offset by benefits from strategic pricing.

Selling, general and administrative expenses as a percentage of net revenues decreased to 29.0% compared to 38.9%, primarily due to lower compensation-related expense, as well as decreased costs related to the Company's global ERP implementation and information technology infrastructure build-out, which were 5.0% of total net revenues for the three months ended June 2021. These decreases were partially offset by increases in demand creation, digital spending and distribution expense in the current period.

#### Six Months Ended June 2022 Compared to the Six Months Ended June 2021

Gross margin decreased 190 basis points primarily driven by increased product costs, higher air freight for expedited shipments to meet demand and unfavorable geographic mix impacts, primarily from the COVID-19 restrictions in China and ERP timing shifts in EMEA. These decreases were partially offset by benefits from strategic pricing.

Selling, general and administrative expenses as a percentage of net revenues decreased to 29.0% compared to 34.9%, primarily due to decreased costs related to the Company's global ERP implementation and information technology infrastructure build-out, which were 4.3% of total net revenues for the six months ended June 2021, as well as lower compensation-related expense. These decreases were partially offset by increases in distribution expense, demand creation and digital spending in the current period.

The effective **income tax** rate for the six months ended June 2022 was 20.0% compared to 19.3% in the 2021 period. The six months ended June 2022 and June 2021 included a net discrete tax benefit primarily related to stock-based compensation which decreased the effective income tax rate by 0.2% and 0.6%, respectively. The effective tax rate without discrete items for the six months ended June 2022 was 20.2% compared to 19.9% in the 2021 period. The increase was primarily due to changes in our jurisdictional mix of earnings.

# Information by Business Segment

Management at each of the segments has direct control over and responsibility for corresponding net revenues and operating income, hereinafter termed "segment revenues" and "segment profit," respectively. Our management evaluates operating performance and makes investment and other decisions based on segment revenues and segment profit. Common costs for certain centralized functions are allocated to the segments as disclosed in the notes to the financial statements in the Company's 2021 Annual Report on Form 10-K.

The following tables present a summary of the changes in segment revenues and segment profit for the three and six months ended June 2022 as compared to the three and six months ended June 2021:

# Segment Revenues:

	Three Months Ended June							
(In millions)		Wrangler		Lee		Total		
Segment revenues — 2021	\$	311.3	\$	176.0	\$	487.3		
Operations		110.6		21.7		132.3		
Impact of foreign currency		(4.0)		(4.6)		(8.6)		
Segment revenues — 2022	\$	417.9	\$	193.1	\$	611.0		

	Six Months Ended June								
(In millions)		Wrangler		Lee		Total			
Segment revenues — 2021	\$	710.1	\$	426.2	\$	1,136.3			
Operations		127.3		38.0		165.2			
Impact of foreign currency		(7.0)		(6.9)		(13.9)			
Segment revenues — 2022	\$	830.4	\$	457.3	\$	1,287.6			

# Segment Profit:

	Three Months Ended June									
(In millions)	Wrangler		Lee	Total						
Segment profit — 2021	\$ 52.8	\$	18.5 \$	71.3						
Operations	22.4		4.8	27.3						
Impact of foreign currency	(0.1)		(0.4)	(0.6)						
Segment profit — 2022	\$ 75.1	\$	22.9 \$	98.0						

	Six Months Ended June								
(In millions)	 Wrangler				Total				
Segment profit — 2021	\$ 136.8	\$	69.6	\$	206.4				
Operations	14.2		6.1		20.3				
Impact of foreign currency	(0.5)		(0.6)		(1.1)				
Segment profit — 2022	\$ 150.5	\$	75.1	\$	225.6				

The following sections discuss the changes in segment revenues and segment profit.

#### Wrangler

	 Thre	e Mo	nths Ended J	June	Six Months Ended June					
(Dollars in millions)	2022	]	2021	Percent Change		2022		2021	Percent Change	
Segment revenues	\$ 417.9	\$	311.3	34.2 %	\$	830.4	\$	710.1	16.9 %	
Segment profit	\$ 75.1	\$	52.8	42.2 %	\$	150.5	\$	136.8	10.0 %	
Operating margin	18.0 %		17.0 %			18.1 %		19.3 %		

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# Three Months Ended June 2022 Compared to the Three Months Ended June 2021

Global revenues for the Wrangler® brand increased 34%, driven by growth in the U.S. wholesale channel.

- Revenues in the Americas region increased 42%, primarily due to a shift in the timing of shipments from the second quarter to the first quarter of 2021 due to the ERP implementation in North America and growth in the U.S. Wholesale channel, driven by our Traditional and Western businesses, as well as new business. The U.S. direct-to-consumer channel increased 17%, with growth in our owned e-commerce sites partially offset by a decrease in retail store sales. Non-U.S. Americas wholesale revenues increased 109%, primarily due to new business growth and the ERP timing shift discussed above, partially offset by a 6% unfavorable impact from foreign currency.
- Revenues in the APAC region decreased 60%. The decrease was primarily in India, where we have transitioned to a licensed model, and a 4% unfavorable impact from foreign currency.
- Revenues in the EMEA region decreased 26%, primarily driven by a shift in the timing of shipments from the third quarter to the second quarter of 2021 due to the ERP implementation in EMEA and a 10% unfavorable impact from foreign currency.

Operating margin increased to 18.0%, compared to 17.0% for the 2021 period, primarily driven by benefits from strategic pricing and lower compensation-related expense, partially offset by higher product costs, unfavorable geographic mix, higher air freight for expedited shipments to meet demand and increased demand creation and digital spending in the current period.

#### Six Months Ended June 2022 Compared to the Six Months Ended June 2021

Global revenues for the Wrangler® brand increased 17%, driven by growth in the U.S. wholesale channel.

- Revenues in the Americas region increased 20%, primarily due to growth in the U.S. Wholesale channel which was driven by increases in the U.S. digital wholesale business and strength in our Western business. Non-U.S. Americas wholesale revenues increased 51%, primarily due to new business growth, partially offset by a 3% unfavorable impact from foreign currency.
- Revenues in the APAC region decreased 54%. The decrease was primarily in India, where we have transitioned to a licensed model, and a 3% unfavorable impact from foreign currency.
- Revenues in the EMEA region decreased 3%, primarily driven by a 9% unfavorable impact from foreign currency and a shift in the timing of shipments from the third quarter to the second quarter of 2021 related to the ERP implementation in EMEA, partially offset by growth in the digital wholesale business.

**Operating margin** decreased to 18.1%, compared to 19.3% for the 2021 period, primarily driven by higher air freight for expedited shipments to meet demand, increased demand creation and digital spending, higher product and distribution costs and unfavorable geographic mix. These decreases were partially offset by benefits from strategic pricing and lower compensation-related expense.

	 Three Wonths Ended June						SIX Months Ended June					
(Dollars in millions)	2022		2021	Percent Change		2022	]	2021	Percent Change			
Segment revenues	\$ 193.1	\$	176.0	9.7 %	\$	457.3	\$	426.2	7.3 %			
Segment profit	\$ 22.9	\$	18.5	23.9 %	\$	75.1	\$	69.6	7.9 %			
Operating margin	11 9 %		10.5 %			16.4 %		16.3 %				

# Three Months Ended June 2022 Compared to the Three Months Ended June 2021

Global **revenues** for the *Lee*® brand increased 10%, driven by growth in the U.S. wholesale channel.

- Revenues in the Americas region increased 41%, primarily due to a 52% increase in the U.S. Wholesale channel. Increases in the U.S. Wholesale channel were primarily driven by a shift in the timing of shipments from the second quarter to the first quarter of 2021 due to the ERP implementation in North America and increases in the U.S. digital wholesale business. Non-U.S. Americas wholesale revenues increased 55% primarily due to the ERP timing shift discussed above.
- Revenues in the APAC region decreased 50%, primarily due to declines in wholesale revenues and direct-to-consumer sales in China due to COVID-19 restrictions, and a 2% unfavorable impact from foreign currency.
- Revenues in the EMEA region decreased 23%, primarily due to a shift in the timing of shipments from the third quarter to the second quarter of 2021 due to the ERP implementation in EMEA, a decrease in the digital wholesale business and an 11% unfavorable impact from foreign currency.

**Operating margin** increased to 11.9%, compared to 10.5% for the 2021 period, primarily driven by benefits from strategic pricing and lower compensation-related expense. These benefits were partially offset by unfavorable geographic mix, increased product and distribution costs and higher air freight for expedited shipments to meet demand.

#### Six Months Ended June 2022 Compared to the Six Months Ended June 2021

Global revenues for the Lee® brand increased 7% driven by growth in the U.S. wholesale channel.

- Revenues in the Americas region increased 21%, primarily due to a 26% increase in the U.S. Wholesale channel. Increases in the U.S. Wholesale channel were driven by increases in the U.S. digital wholesale business. Non-U.S. Americas wholesale revenues increased 19% due to the less significant impact of COVID-19 compared with the prior year period.
- Revenues in the APAC region decreased 18%, primarily due to a decline in wholesale revenues and decreased direct-to-consumer sales in China due to COVID-19 restrictions.
- Revenues in the EMEA region decreased 8%, primarily due to a 9% unfavorable impact from foreign currency and a shift in the timing of shipments from the third quarter to the second quarter of 2021 due to the ERP implementation, partially offset by growth in the digital wholesale business.

**Operating margin** increased to 16.4%, compared to 16.3% for the 2021 period, primarily driven by benefits from strategic pricing, lower retail store expenses and lower compensation-related expense. These benefits were largely offset by higher air freight for expedited shipments to meet demand, unfavorable geographic mix, higher product and distribution costs and increased demand creation and digital spending.

#### Other

In addition, we report an "Other" category in order to reconcile segment revenues and segment profit to the Company's operating results, but the Other category is not considered a reportable segment based on evaluation of aggregation criteria. Other primarily includes other revenue sources, including sales and licensing of *Rock & Republic®* apparel.

	 Thre	е Мо	nths Ended	June	Six Months Ended June					
(Dollars in millions)	2022	]	2021	Percent Change		2022		2021	Percent Change	
Revenues	\$ 2.6	\$	3.5	(25.4)%	\$	5.7	\$	6.2	(9.1)%	
Profit (loss)	\$ _	\$	0.9	(94.5)%	\$	0.4	\$	0.1	596.6 %	
Operating margin	1.9 %		25.5 %			7.2 %		0.9 %		

# Reconciliation of Segment Profit to Income Before Income Taxes

The costs below are necessary to reconcile total reportable segment profit to income before taxes. Corporate and other expenses and interest income and expense are not controlled by segment management and therefore are excluded from the measurement of segment profit.

	Three Months Ended June					Six Months Ended June					
(Dollars in millions)		2022	2021		Percent Change	2022		2021		Percent Change	
Total reportable segment profit	\$	98.0	\$	71.3	37.4 %	\$	225.6	\$	206.4	9.3 %	
Corporate and other expenses		(12.0)		(37.0)	(67.5)%		(32.0)		(78.5)	(59.3)%	
Interest expense		(8.2)		(7.6)	7.8 %		(16.3)		(19.4)	(16.3)%	
Interest income		0.3		0.4	(29.7)%		8.0		0.7	12.7 %	
Profit related to other revenues		_		0.9	(94.5)%		0.4		0.1	596.6 %	
Income before income taxes	\$	78.1	\$	28.0	178.8 %	\$	178.5	\$	109.2	63.5 %	

# Three Months Ended June 2022 Compared to the Three Months Ended June 2021

Corporate and other expenses decreased \$25.0 million, primarily due to decreased costs related to the Company's global ERP implementation and information technology infrastructure build-out and the exit of the transition service agreements with our former parent in August 2021.

Interest expense increased \$0.6 million, primarily due to higher borrowing rates for long-term debt during the three months ended June 2022, partially offset by lower amortization of original issue discount and debt issuance costs and lower average principal outstanding compared to the three months ended June 2021.

#### Six Months Ended June 2022 Compared to the Six Months Ended June 2021

Corporate and other expenses decreased \$46.5 million, primarily due to decreased costs related to the Company's global ERP implementation and information technology infrastructure build-out and the exit of the transition service agreements with our former parent in August 2021.

Interest expense decreased \$3.2 million, primarily due to accelerated amortization of the original issue discount and debt issuance costs associated with early repayments on our Credit Facilities during the six months ended June 2021, as well as lower average principal outstanding compared to the six months ended June 2021.

#### **Liquidity and Capital Resources**

The Company's ability to fund our operating needs is dependent upon our ability to generate positive long-term cash flow from operations and maintain our debt financing on acceptable terms. The Company continues to generate strong positive cash flows from operations and recently restructured its borrowing arrangements under more favorable terms, as discussed below. These debt obligations could restrict our future business strategies and could adversely impact our future results of operations, financial conditions or cash flows. We believe our strong positive cash flows from operations will be able to support our short-term liquidity needs as well as any future liquidity and capital requirements, in combination with available cash balances and borrowing capacity from our revolving credit facility.

On November 18, 2021, the Company completed a refinancing pursuant to which it issued \$400.0 million of unsecured 4.125% senior notes due 2029 (the "Notes") and amended and restated its Credit Agreement (the "Credit Agreement"). The Credit Agreement provides for (i) a five-year \$400.0 million term loan A facility ("Term Loan A"), with mandatory repayments beginning in March 2023 and (ii) a five-year \$500.0 million revolving credit facility (the "Revolving Credit Facility") (collectively, the "Credit Facilities") with the lenders and agents party thereto. The net proceeds from the offering of the Notes, together with \$7.6 million of cash on hand, were used to repay \$265.0 million of the principal amount outstanding under the Company's then existing term loan A, and all of the \$133.0 million principal amount outstanding under the Company's then existing term loan B. Refer to Note 10 in the Company's 2021 Annual Report on Form 10-K and Note 6 to the Company's financial statements in this Form 10-Q for additional information regarding the Company's debt obligations.

As of June 2022, the Company was in compliance with all applicable financial covenants under the Credit Agreement and expects to maintain compliance with the applicable financial covenants for at least one year from the issuance of these financial statements. If economic conditions significantly deteriorate for a prolonged period, this could impact the Company's operating results and cash flows and thus our ability to maintain compliance with the applicable financial covenants. As a result, the Company could be required to seek new amendments to the Credit Agreement or secure other sources of liquidity, such as refinancing of existing borrowings, the issuance of debt or equity securities, or sales of assets. However, there can be no assurance that the Company would be able to obtain such additional financing on commercially reasonable terms or at all.

The Revolving Credit Facility may be used to borrow funds in both U.S. dollar and certain non-U.S. dollar currencies, and has a maximum borrowing capacity of \$500.0 million and a \$75.0 million letter of credit sublimit.

The following table presents outstanding borrowings and available borrowing capacity under the Revolving Credit Facility and our cash and cash equivalents balances as of June 2022:

(In millions)	June 2022
Outstanding borrowings under the Revolving Credit Facility	\$ _
Available borrowing capacity under the Revolving Credit Facility (1)	\$ 487.9
Cash and cash equivalents	\$ 145.3

(1) Available borrowing capacity under the Revolving Credit Facility is net of \$12.1 million of outstanding standby letters of credit issued on behalf of the Company under this facility.

At June 2022, the Company had \$25.6 million of borrowing availability under international lines of credit with various banks, which are uncommitted and may be terminated at any time by either the Company or the banks. During the three months ended June 2022, the Company increased its borrowing capacity under its international line of credit in China in response to economic uncertainties resulting from COVID-19. As of June 2022, short-term borrowings included \$4.6 million outstanding under international lines of credit and \$0.2 million of other debt.

During the six months ended June 2022, the Company repurchased 1,494,853 shares of Common Stock for \$62.5 million, including commissions, under its share repurchase program authorized by the Company's Board of Directors. All shares reacquired in connection with the repurchase program are treated as authorized and unissued shares upon repurchase. Of the \$200.0 million authorized for repurchase under the share repurchase program, \$62.0 million remained available for repurchase as of June 2022.

During the six months ended June 2022, the Company paid \$51.5 million of dividends to its shareholders. On July 19, 2022, the Board of Directors declared a regular quarterly cash dividend of \$0.46 per share of the Company's Common Stock. The cash dividend will be payable on September 19, 2022, to shareholders of record at the close of business on September 9, 2022.

The Company intends to continue to pay cash dividends in future periods. The declaration and amount of any future dividends will be dependent upon multiple factors, including our financial condition, earnings, cash flows, capital requirements, covenants associated with our debt obligations, legal requirements, regulatory constraints, industry practice and any other factors or considerations that our Board of Directors deems relevant.

We anticipate utilizing cash flows from operations to support continued investments in our brands, talent and capabilities, growth strategies, dividend payments to shareholders, repayment of our debt obligations over time and repurchases of Common Stock. Management believes that our cash balances and funds provided by operating activities, along with existing borrowing capacity and access to capital markets, taken as a whole, provide (i) adequate liquidity to meet all of our current and long-term obligations when due, (ii) adequate liquidity to fund capital expenditures and planned dividend payouts and (iii) flexibility to repurchase Common Stock and meet investment opportunities that may arise.

We currently expect capital expenditures to range from \$35.0 million to \$40.0 million in 2022, primarily to support manufacturing, distribution and information technology.

The following table presents our cash flows during the periods:

	SIX Months Ended June				
(In millions)		2022		2021	
Cash provided (used) by:					
Operating activities	\$	99.4	\$	120.2	
Investing activities	\$	(11.6)	\$	(21.2)	
Financing activities	\$	(120.7)	\$	(170.5)	

#### **Operating Activities**

During the six months ended June 2022, cash provided by operating activities was \$99.4 million as compared to \$120.2 million in the prior year period. The decrease was primarily due to unfavorable changes in working capital accounts, primarily related to inventory and accrued liabilities, partially offset by favorable changes in accounts receivable, net income and accounts payable.

#### **Investing Activities**

During the six months ended June 2022, cash used by investing activities decreased \$9.6 million as compared to the prior year period, primarily due to declines in capitalized computer software in the current year period.

#### Financing Activities

During the six months ended June 2022, cash used by financing activities was \$120.7 million as compared to \$170.5 million in the prior year period. The Company repurchased \$62.5 million of Common Stock during the six months ended June 2022 and made \$125.0 million of term loan repayments during the six months ended June 2021

#### Contractual Obligations and Other Commercial Commitments

The section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations - Contractual Obligations" included in the Company's 2021 Annual Report on Form 10-K provided a summary of our contractual obligations and commercial commitments at the end of 2021 that would require the use of funds. As of June 2022, there have been no material changes in the amounts disclosed in the 2021 Annual Report on Form 10-K.

# **Critical Accounting Policies and Estimates**

We have chosen accounting policies that management believes are appropriate to accurately and fairly report our operating results and financial position in conformity with Generally Accepted Accounting Principles. We apply these accounting policies in a consistent manner. Significant accounting policies are summarized in Note 1 to the consolidated and combined financial statements included in the 2021 Annual Report on Form 10-K.

The application of these accounting policies requires that we make estimates and assumptions about future events and apply judgments that affect the reported amounts of assets, liabilities, net revenues, expenses, contingent assets and liabilities, and related disclosures. These estimates, assumptions and judgments are based on historical experience, current trends and other factors believed to be reasonable under the circumstances. Management evaluates these estimates and assumptions on an ongoing basis. Because our business cycle is relatively short (i.e., from the date that inventory is received until that inventory is sold and the trade accounts receivable is collected), actual results related to most estimates are known within a few months after any balance sheet date. If actual results ultimately differ from previous estimates, the revisions are included in results of operations when the actual amounts become known. Refer to Note 1 to the Company's financial statements in this Form 10-Q for considerations of COVID-19 and other recent developments.

The accounting policies that involve the most significant estimates, assumptions and management judgments used in preparation of the financial statements, or are the most sensitive to change from outside factors, are discussed within "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies and Estimates" in the 2021 Annual Report on Form 10-K. There have been no material changes in these policies disclosed in the 2021 Annual Report on Form 10-K.

#### **Recently Issued and Adopted Accounting Standards**

Refer to Note 1 to the Company's financial statements in this Form 10-Q for additional information regarding recently issued and adopted accounting standards.

# **Cautionary Statement on Forward-looking Statements**

From time to time, the Company may make oral or written statements, including statements in this quarterly report that constitute "forward-looking statements" within the meaning of the federal securities laws. These include statements concerning plans, objectives, projections and expectations relating to the Company's operations or economic performance and assumptions related thereto. Forward-looking statements are made based on management's expectations and beliefs concerning future events impacting the Company and therefore involve a number of risks and uncertainties. Forward-looking statements are not guarantees, and actual results could differ materially from those expressed or implied in the forward-looking statements. In addition, the forward-looking statements in this report are made as of the date of this filing, and the Company does not undertake, and expressly disclaims any duty, to update such statements, whether as a result of new information, new developments, or otherwise, except to the extent that disclosure may be required by law.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of the Company to differ materially from those expressed or implied by forward-looking statements in this report include, but are not limited to: risks associated with the COVID-19 pandemic, which could continue to result in closed factories and stores, reduced workforces, supply chain interruption, and reduced consumer traffic and purchasing; the level of consumer demand for apparel; intense industry competition; the Company's ability to gauge consumer preferences and product trends, and to respond to constantly changing markets; the ability to accurately forecast demand for products; the Company's ability to maintain the images of its brands; increasing pressure on margins; e-commerce operations through the Company's direct-to-consumer business; the financial difficulty experienced by the retail industry; possible goodwill and other asset impairment; reliance on a small number of large customers; the ability to implement the Company's business strategy; the stability of manufacturing facilities and foreign suppliers; fluctuations in wage rates and the price, availability and quality of raw materials and contracted products; the reliance on a limited number of suppliers for raw material sourcing and the ability to obtain raw materials on a timely basis or in sufficient quantity or quality; disruption to distribution systems; seasonality; unseasonal or severe weather conditions; operational difficulties and additional expenses related to the Company's design and implementation of its enterprise resource planning software system; the Company's and its vendors' ability to maintain the strength and security of information technology systems; the risk that facilities and systems and those of third-party service providers may be vulnerable to and unable to anticipate or detect data security breaches and data or financial loss; ability to properly collect, use, manage and secure consumer and employee data; foreign currency fluctuations; the impact of climate change and related legislative and regulatory responses; legal, regulatory, political and economic risks; changes to trade policy, including tariff and import/export regulations; compliance with anti-bribery, anti-corruption and anti-money laundering laws by the Company and third-party suppliers and manufacturers; changes in tax laws and liabilities; the costs of compliance with or the violation of national, state and local laws and regulations for environmental, consumer protection, employment, privacy, safety and other matters; the Company's ability to maintain effective internal controls; continuity of members of management; labor relations; the ability to protect trademarks and other intellectual property rights; the ability of the Company's licensees to generate expected sales and maintain the value of the Company's brands; disruption and volatility in the global capital and credit markets and its impact on the Company's ability to obtain short-term or long-term financing on favorable terms; the Company maintaining satisfactory credit ratings; restrictions on the Company's business relating to its debt obligations; volatility in the price and trading volume of the Company's common stock; anti-takeover provisions in the Company's organizational documents; the failure to declare future cash dividends; and fluctuations in the amount and frequency of our share repurchases. Many of the foregoing risks and uncertainties will continue to be exacerbated by the COVID-19 pandemic and any continued worsening of the global business and economic environment as a result

More information on potential factors that could affect the Company's financial results are described in detail in the Company's 2021 Annual Report on Form 10-K and in other reports and statements that the Company files with the Securities and Exchange Commission.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in the Company's market risk exposures set forth under Item 7A in our 2021 Annual Report on Form 10-K.

# **ITEM 4. CONTROLS AND PROCEDURES**

(a) Disclosure Controls and Procedures. As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive and principal financial officers, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rule 13(a)-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act")). Based on such evaluation, our principal executive and principal financial officers concluded that our disclosure controls and procedures were effective and operating to provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and to provide reasonable assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

(b) Internal Control Over Financial Reporting. There have been no changes in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during the period to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II — OTHER INFORMATION

# **ITEM 1. LEGAL PROCEEDINGS**

The Company is involved in various claims and lawsuits arising in the normal course of business, none of which, in the opinion of management, is expected to have a material adverse effect on our results of operations or financial condition.

# **ITEM 1A. RISK FACTORS**

Careful consideration of the risk factors set forth under Part I, Item 1A, "Risk Factors," of our 2021 Annual Report on Form 10-K should be made. There have been no material changes to the risk factors from those disclosed in Part I, Item 1A of our 2021 Annual Report on Form 10-K.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Second quarter fiscal 2022	Total number of shares purchased <sup>(1)</sup>	We	eighted average price paid per share	Total number of shares purchased as part of publicly announced program <sup>(2)</sup>	 r value of shares that et be purchased under the program
April 3 - April 30	393,789	\$	41.17	393,789	\$ 85,814,089
May 1 - May 28	548,837		38.90	548,837	64,463,066
May 29 - July 2	60,600		39.91	60,600	62,044,756
Total	1.003.226	\$	39.85	1.003.226	

<sup>&</sup>lt;sup>(1)</sup> The total number of shares repurchased excludes shares withheld upon the vesting of share-based awards.

<sup>(2)</sup> The Company has a share repurchase program which authorizes the repurchase of up to \$200.0 million of the Company's outstanding Common Stock through open market or privately negotiated transactions. The program does not have an expiration date but may be suspended, modified or terminated at any time without prior notice.

# ITEM 6. EXHIBITS

31.1 Certification of Scott H. Baxter, President, Chief Executive Officer and Chair of the Board, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  31.2 Certification of Rustin Welton, Executive Vice President and Chief Financial Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  32.1 Certification of Scott H. Baxter, President, Chief Executive Officer and Chair of the Board, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  32.2 Certification of Rustin Welton, Executive Vice President and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  101.INS XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.  101.SCH XBRL Taxonomy Extension Schema Document  101.CAL XBRL Taxonomy Extension Calculation Linkbase Document  101.DEF XBRL Taxonomy Extension Definition Linkbase Document  101.PRE XBRL Taxonomy Extension Presentation Linkbase Document  101.PRE XBRL Taxonomy Extension Presentation Linkbase Document  104 Cover Page Interactive Data File - The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document		
Section 302 of the Sarbanes-Oxley Act of 2002  32.1 Certification of Scott H. Baxter, President, Chief Executive Officer and Chair of the Board, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  32.2 Certification of Rustin Welton, Executive Vice President and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  101.INS XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.  XBRL Taxonomy Extension Schema Document  101.CAL XBRL Taxonomy Extension Calculation Linkbase Document  XBRL Taxonomy Extension Definition Linkbase Document  XBRL Taxonomy Extension Label Linkbase Document  XBRL Taxonomy Extension Presentation Linkbase Document  Cover Page Interactive Data File - The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are	<u>31.1</u>	
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Our SEC file number for documents filed with the SEC pursuant to the Securities Exchange Act of 1934, as amended, is 001-38854.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> KONTOOR BRANDS, INC. (Registrant)

By: /s/ Rustin Welton

Rustin Welton

Executive Vice President and Chief Financial Officer (Principal Financial Officer)

/s/ Denise Sumner Ву:

Denise Sumner

Vice President and Chief Accounting Officer (Principal Accounting Officer)

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Date: August 8, 2022

# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 15 U.S.C. SECTION 10A, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Scott H. Baxter, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Kontoor Brands, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 8, 2022

/s/ Scott H. Baxter

President, Chief Executive Officer and Chair of the Board

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 15 U.S.C. SECTION 10A, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Rustin Welton, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Kontoor Brands, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 8, 2022

/s/ Rustin Welton

Rustin Welton

Executive Vice President and Chief Financial Officer

# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kontoor Brands, Inc. (the "Company") on Form 10-Q for the period ending July 2, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Scott H. Baxter, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 8, 2022

/s/ Scott H. Baxter

Scott H. Baxter

President, Chief Executive Officer and Chair of the Board

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kontoor Brands, Inc. (the "Company") on Form 10-Q for the period ending July 2, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Rustin Welton, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 8, 2022 /s/ Rustin Welton

Rustin Welton

Executive Vice President and Chief Financial Officer